



# Red Hat Insights

**Reduce operational risk  
and  
proactively monitor deployments**

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# Why now?

- Infrastructures are too big to manually manage
- Down time costs too much to risk
- Troubleshooting has become increasingly difficult



# 80%

**Carnegie  
Mellon  
University**

CMU research found that 80% of commercial application outages are caused by software failure and operational complexity, not hardware failure.

# 336<sup>k/hr</sup>

**Gartner**

A Gartner customer survey determined the median cost per hour of downtime for a production application for a large enterprise was \$336K.

# 65%

**CompTIA**

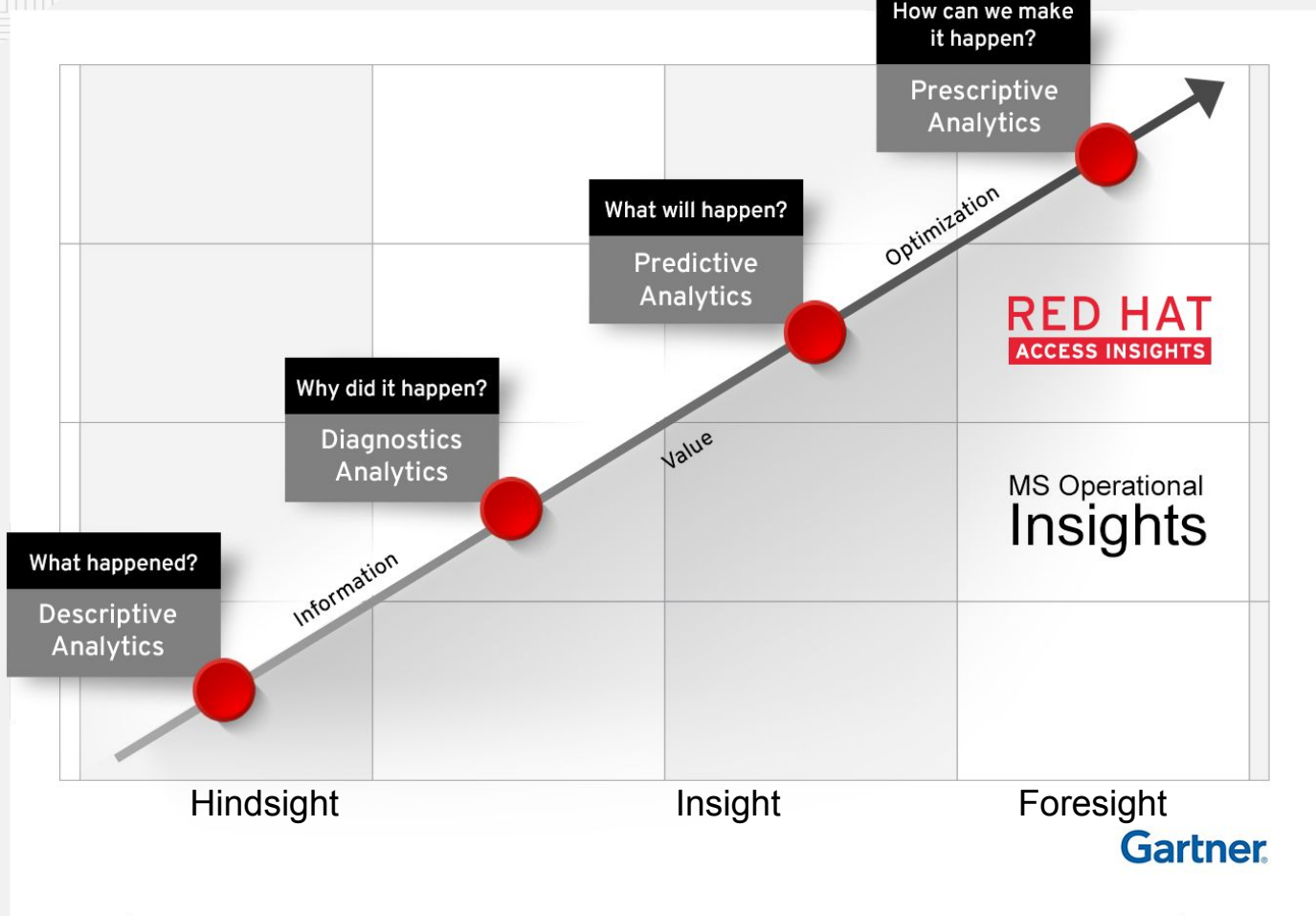
65% of CompTIA customers thought they were significantly behind in training and capabilities needed to manage their next generation infrastructure.

**We cannot**

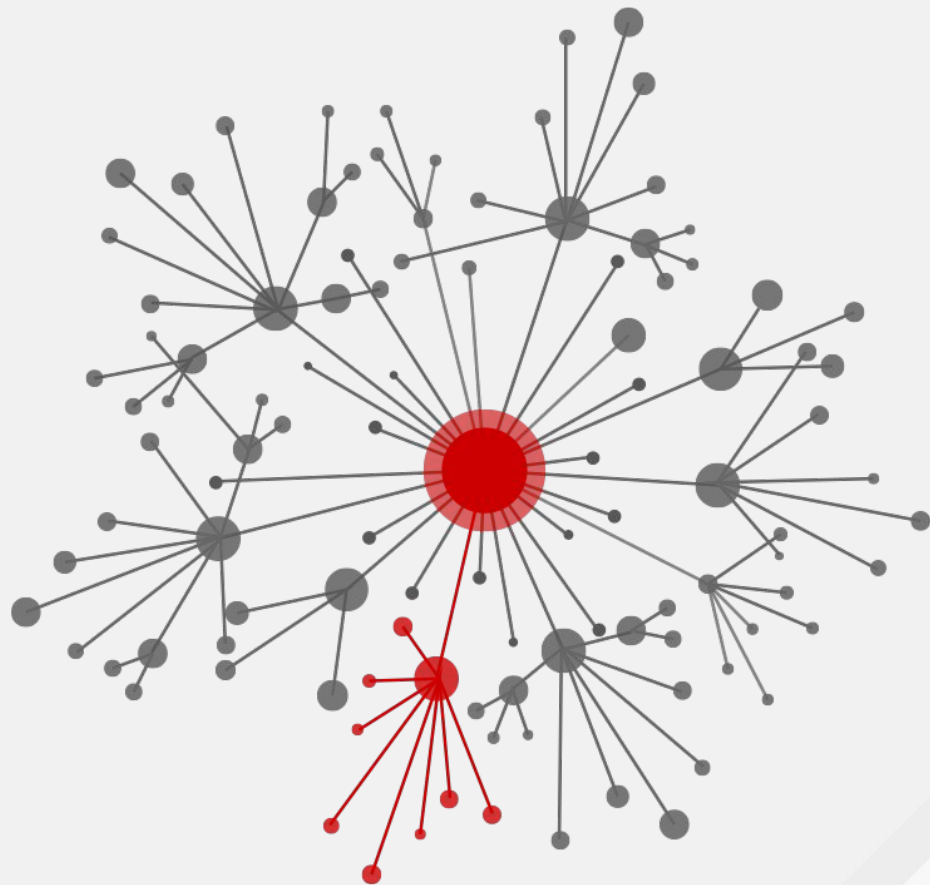
**JUST THROW PEOPLE AT THE PROBLEM,**

**We need**

**TECHNOLOGY**



- **Discover**
- **Validate**
- **Automate**



# Why Insights?

Knowledge centered experience powers Insights.



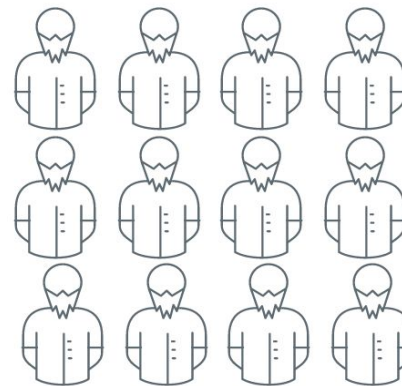
1,000,000 solved cases



30,000 Unique Solutions

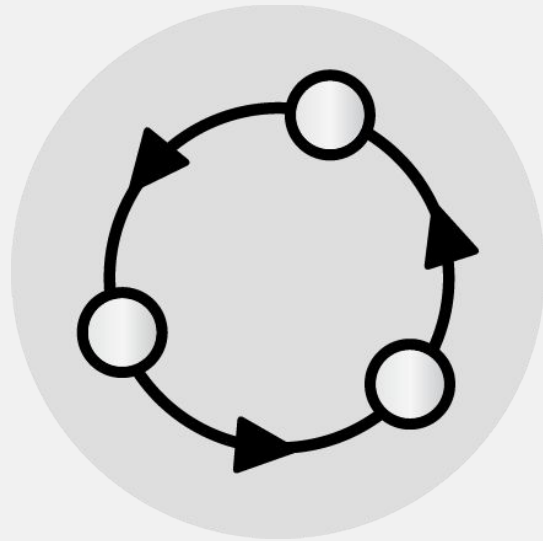


700 Engineers Globally



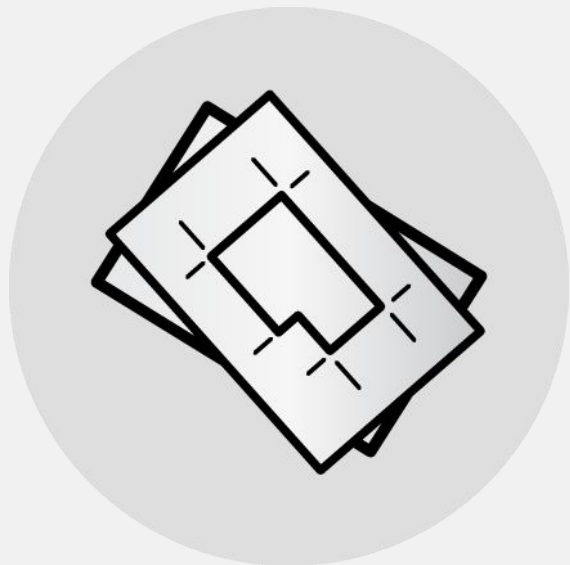
# Proactive system management

- Reduced downtime
- Less time researching
- Identify threats before they are threats





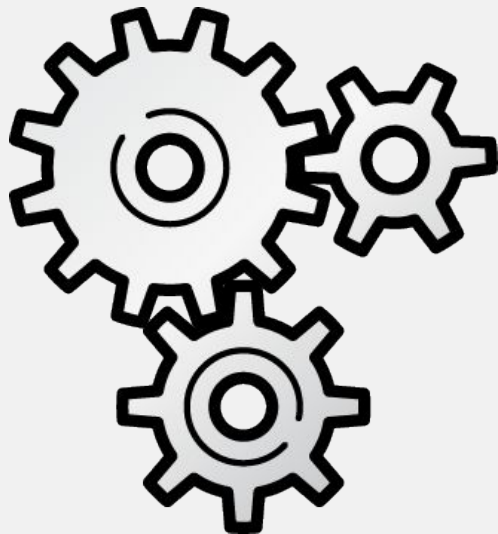
# Actions, made clear



- Identifies what's wrong and how to fix it
- Presents tailored resolution steps per host
- Delivers intelligence you can act on

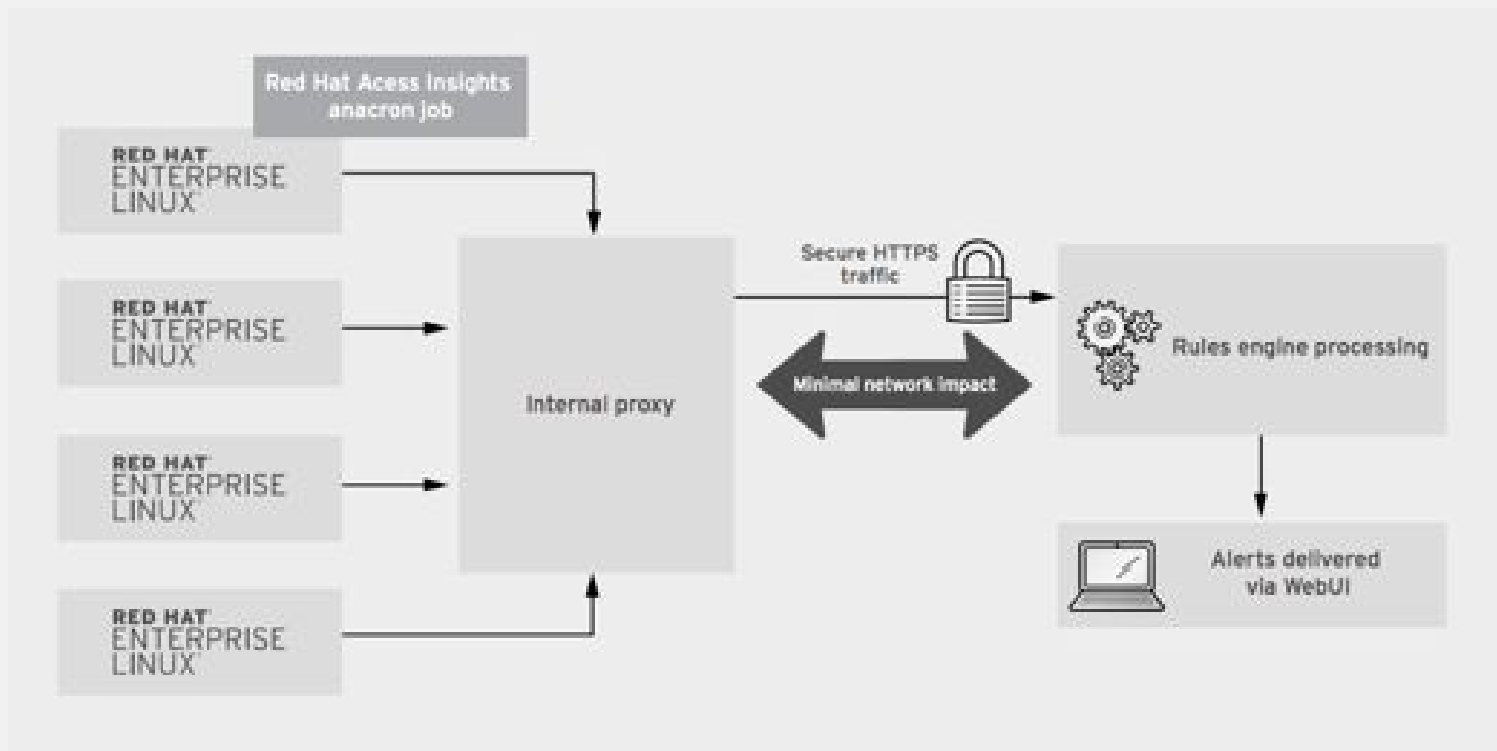
# Insights DEMO

# Insights technology



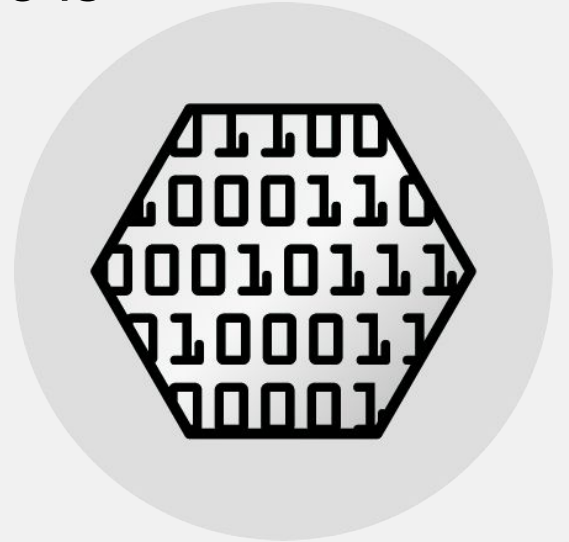
- Statistically frequent critical issues targeted
- Hosted analysis model
- Integration with tools you already use (Satellite, CloudForms, Customer Portal)

# Daily risk assessment



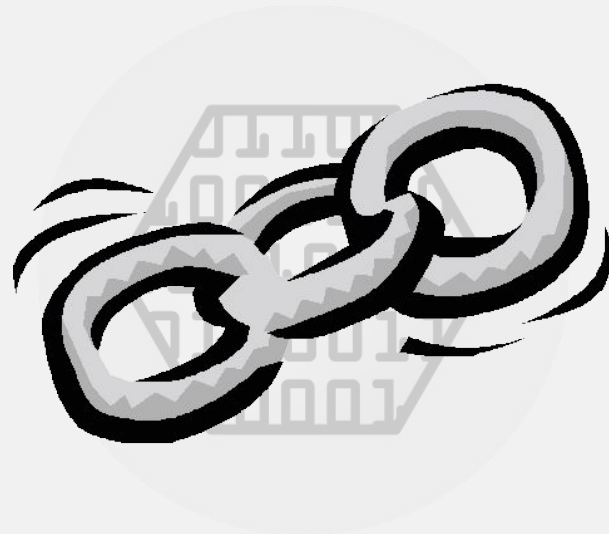
# Lightweight data collection

- <1% of data involved in a support case is collected
- Data collected daily or weekly
- Data collection scheduled during off-hours

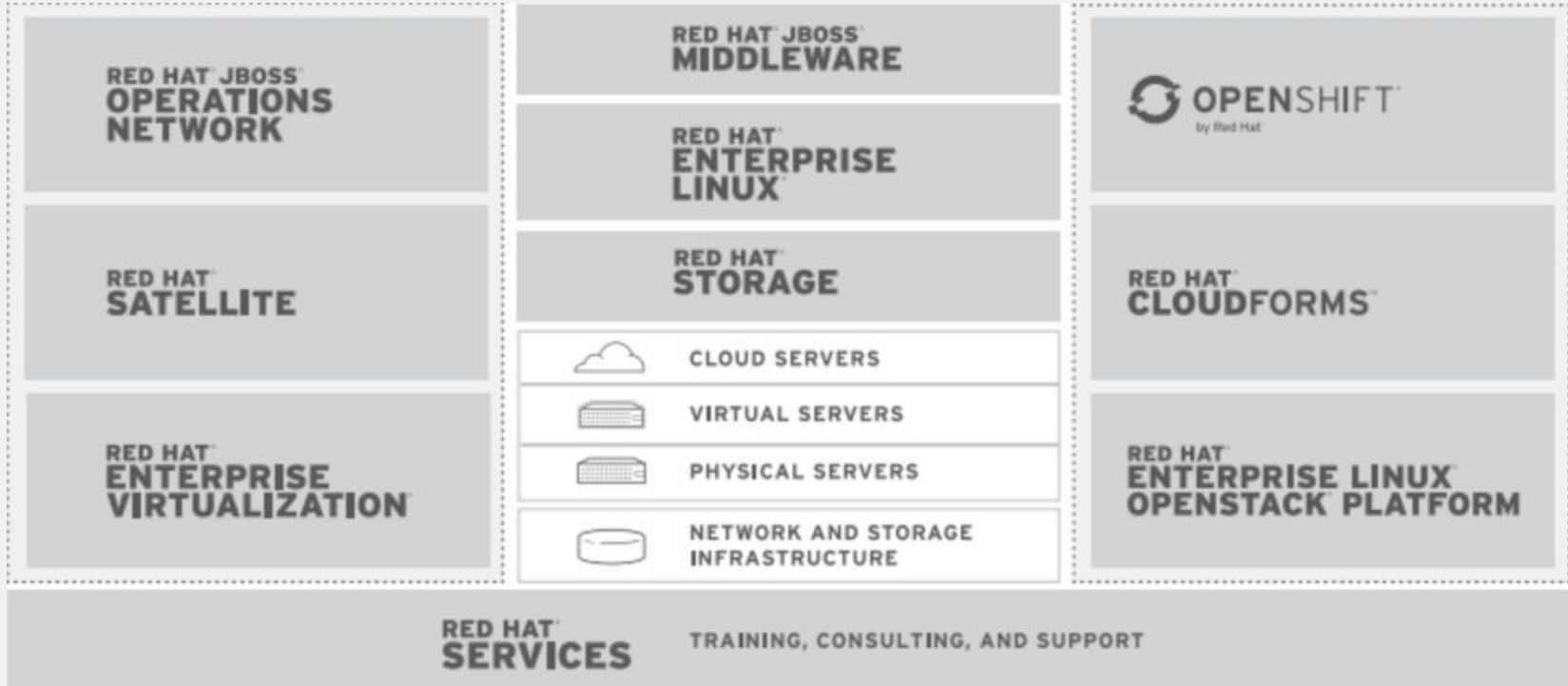


# Security comes standard

- Data encrypted in flight & at rest
- Security hardened codebase
- Minimal data retention



# Seamless integration



# Availability

- Red Hat Insights for Red Hat Enterprise Linux
  - Delivered via Customer Portal and Red Hat Satellite
  - Supported in Red Hat Enterprise Linux 6+
  - Availability announced at Summit 2015
  
- Red Hat Insights for Cloud
  - Delivered via Customer Portal and Red Hat CloudForms
  - Supported in Red Hat Cloud Infrastructure 6+
  - Early Adopter Program announced at Summit 2015



# Learn more

## For more information:

- Visit <http://access.redhat.com/insights>
- **Contact** your Red Hat sales team to sign up for Red Hat Insights

# THANK YOU

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