AHEAD

2023

AHEAD & RedHat
Enterprise Automation

Ryan Butler – Delivery Manager (Digital Engineering)
Ryan.Butler@ahead.com

Agenda

- Why AHEAD

- AHEADs approach to Enterprise Automation

- Use Cases

  - Network Automation – Firewall Change

  - Observability as Code - Emergency Change

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Accelerating Impact in Every Client We Serve

$3.0B
REVENUE

1,600
EMPLOYEES

1,100
ENGINEERS

900
CLIENTS

END-TO-END ACCOUNTABILITY

One delivery model serving strategy thru operations

INTEGRATED SOLUTIONS & IP

Cross-domain approach to solve complex problems

360-DEGREE APPROACH

Technical, operational & financial perspectives

Our Approach

Accountable from strategy through execution

ADVISE

TRANSFORM

OPERATE

Strategic advisory services
to guide your transformation

Outcome-oriented services
to accelerate impact

Managed services
designed to enable scale

PLATFORMS

Built on leading Platforms
with AHEAD IP
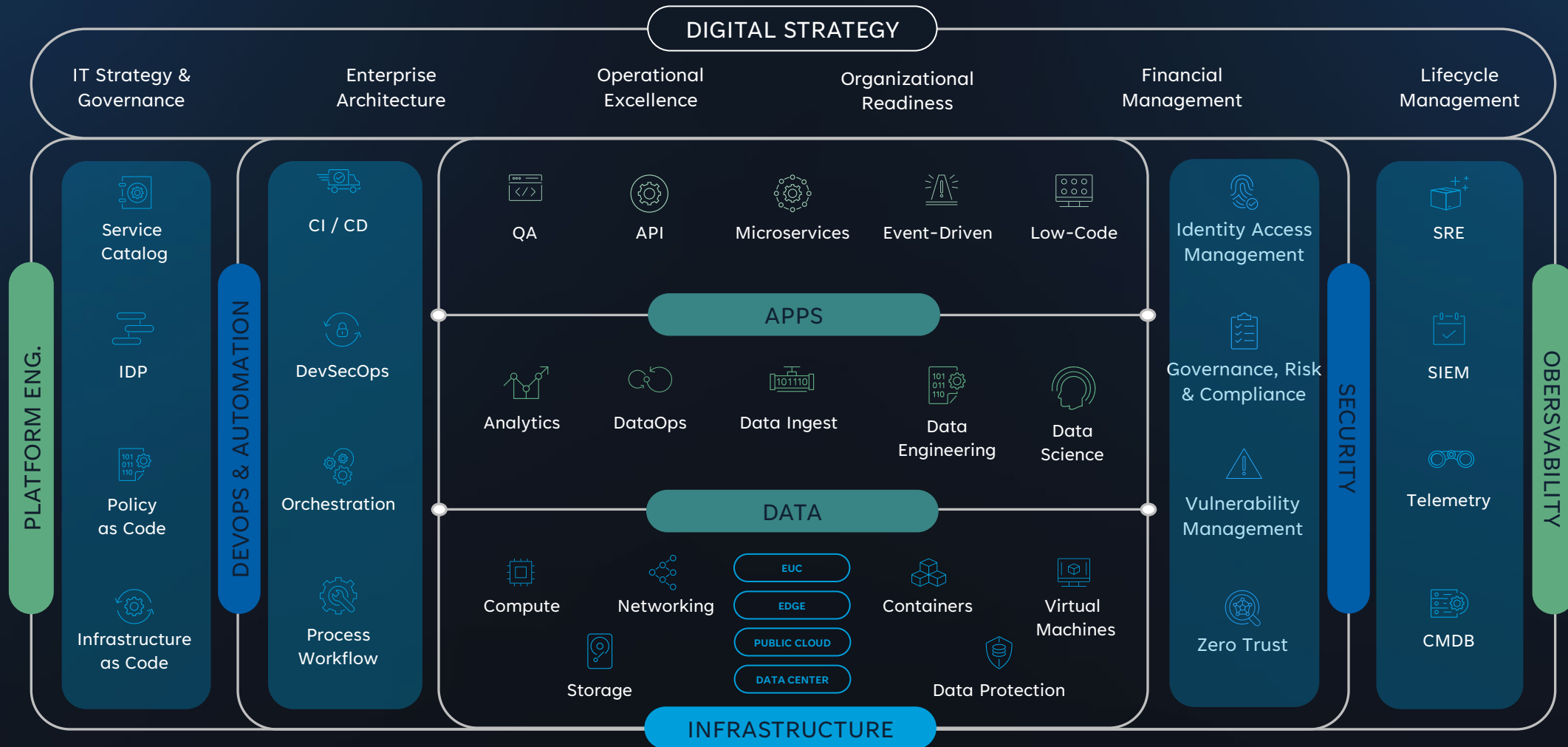
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Why AHEAD for Microsoft

Industry Recognition

2021 Microsoft – Azure Migration Partner (AMP)

2021 Microsoft – Azure Winners Circle

2021 VMware - Systems Integrator partner of the year (Americas)

2019-2022 HashiCorp - Partner of the Year - Americas

Microsoft Cloud Solution Provider

Deep ISV Delivery & Integration Expertise

HashiCorp · CHEF · servicenow · cloudbees
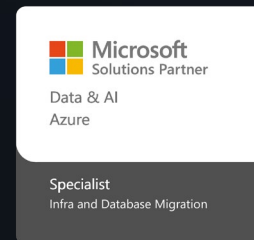
Red Hat · databricks · vmware · snowflake

Microsoft Certified

MVP Microsoft Most Valuable Professional

Microsoft Certified Trainer — Microsoft MCT Trainer — 2020 - 2021

Microsoft Solutions Partner
Infrastructure Azure
Specialist
Microsoft Windows Virtual Desktop
Infra and Database Migration

Microsoft Solutions Partner
Data & AI Azure
Specialist
Infra and Database Migration

Microsoft Solutions Partner
Digital & App Innovation Azure

Microsoft Solutions Partner
Modern Work

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Why AHEAD for GCP

Industry Recognition

2021 VMware - Systems Integrator partner of the year (Americas)

2019-2022 HashiCorp - Partner of the Year - Americas

Deep ISV Delivery & Integration Expertise

HashiCorp

CHEF

servicenow

cloudbees

Red Hat

databricks

vmware

snowflake

Google Certified

Google Cloud Partner

Google Cloud Certified — PROFESSIONAL CLOUD ARCHITECT

Google Cloud Certified — PROFESSIONAL CLOUD SECURITY ENGINEER

Google Cloud Certified — PROFESSIONAL CLOUD NETWORK ENGINEER

Google Cloud Certified — PROFESSIONAL CLOUD DEVOPS ENGINEER

Google Cloud Certified — ASSOCIATE CLOUD ENGINEER

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Why AHEAD for AWS

Industry Recognition

aws PARTNER Premier Tier Services
- Immersion Day
- ProServe Ready
- Solution Provider
- Public Sector Solution Provider

aws PARTNER Premier Tier Services
- Amazon EMR Delivery
- DevOps Services Competency
- Storage Services Competency
- Migration Services Competency
- Networking Consulting Competency
- Data & Analytics Services Competency
- Digital Workplace Services Competency

Deep ISV Delivery & Integration Expertise

HashiCorp · CHEF · servicenow · cloudbees
Red Hat · databricks · vmware · snowflake

AWS Certified

- **aws certified** Solutions Architect — Professional
- **aws certified** DevOps Engineer — Professional
- **aws certified** Big Data — Specialty
- **aws certified** Security — Specialty
- **aws certified** Advanced Networking — Specialty
- **aws certified** SysOps Administrator — Associate
- **aws certified** Solutions Architect — Associate
- **aws certified** Developer — Associate

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Why AHEAD for Red Hat

10 + year old partnership with Red Hat

AHEAD, INC is a strategic Red Hat partner helping our customers with some of our most complex digital, cloud, and application transformations.

AHEADians lead joint Hackathons, Assessments, Workshops, Proof of Values and Executive Briefings across the US, across many verticals including: banking, energy, healthcare, heavy industrial manufacturing, and pharmaceuticals as few examples.

With over 300+ Red Hat accreditations, AHEAD has helped hundreds of clients with Ansible Automation Platform, OpenShift, RHEL, RHEL with SAP and Red Hat Cloud Platforms in all the major hyperscalers

Red Hat OpenShift

OpenShift

Red Hat Ansible Automation Platform

Ansible Automation Platform

Red Hat Enterprise Linux

Enterprise Linux

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Stitching Automation Business Outcome

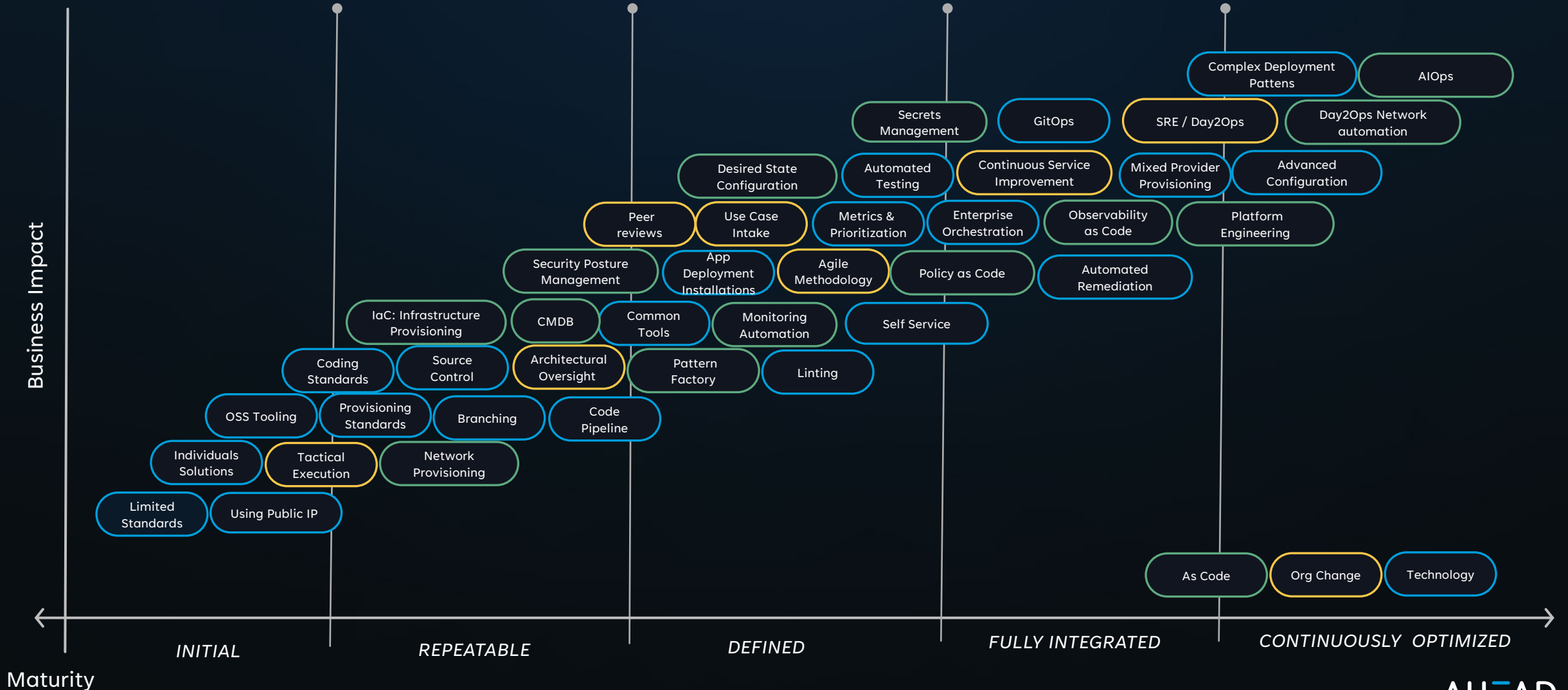Bringing a collection of technologies to solve business technology challenges.

AH=AD

AHEAD Enterprise Automation Framework

A scalable and governed automation framework utilizing a common 80% framework across technology platform & software delivery

- Network Automation
- Security Automation
- Data Center Automation
- Cloud Automation
- Edge Automation

SERVICE MANAGEMENT

- Change Management
- Approvals / Governance
- Self Service
- CMDB
- Automated Remediation

TECHNOLOGY ORCHESTRATION

- Abstraction
- State Management
- Policy / Guardrails
- Pattern Composition
- Extensibility
- Resource Provisioning
- Resource Configuration
- Desired State
- Secrets Management
- Desired State Enforcement

CODE MANAGEMENT

- Pipelines
- Pattern Testing
- Code Testing
- Linting
- Version Control
- Code

Incident Management

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Automation Maturity Curve

Business Impact

Complex Deployment Pattens

AIOps

Secrets Management

GitOps

SRE / Day2Ops

Day2Ops Network automation

Desired State Configuration

Automated Testing

Continuous Service Improvement

Mixed Provider Provisioning

Advanced Configuration

Peer reviews

Use Case Intake

Metrics & Prioritization

Enterprise Orchestration

Observability as Code

Platform Engineering

Security Posture Management

App Deployment Installations

Agile Methodology

Policy as Code

Automated Remediation

IaC: Infrastructure Provisioning

CMDB

Common Tools

Monitoring Automation

Self Service

Coding Standards

Source Control

Architectural Oversight

Pattern Factory

Linting

OSS Tooling

Provisioning Standards

Branching

Code Pipeline

Individuals Solutions

Tactical Execution

Network Provisioning

Limited Standards

Using Public IP

As Code

Org Change

Technology

INITIAL   *REPEATABLE*   *DEFINED*   *FULLY INTEGRATED*   *CONTINUOUSLY OPTIMIZED*

Maturity

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Use Case: #1

Successful deployment and implementation of Ansible
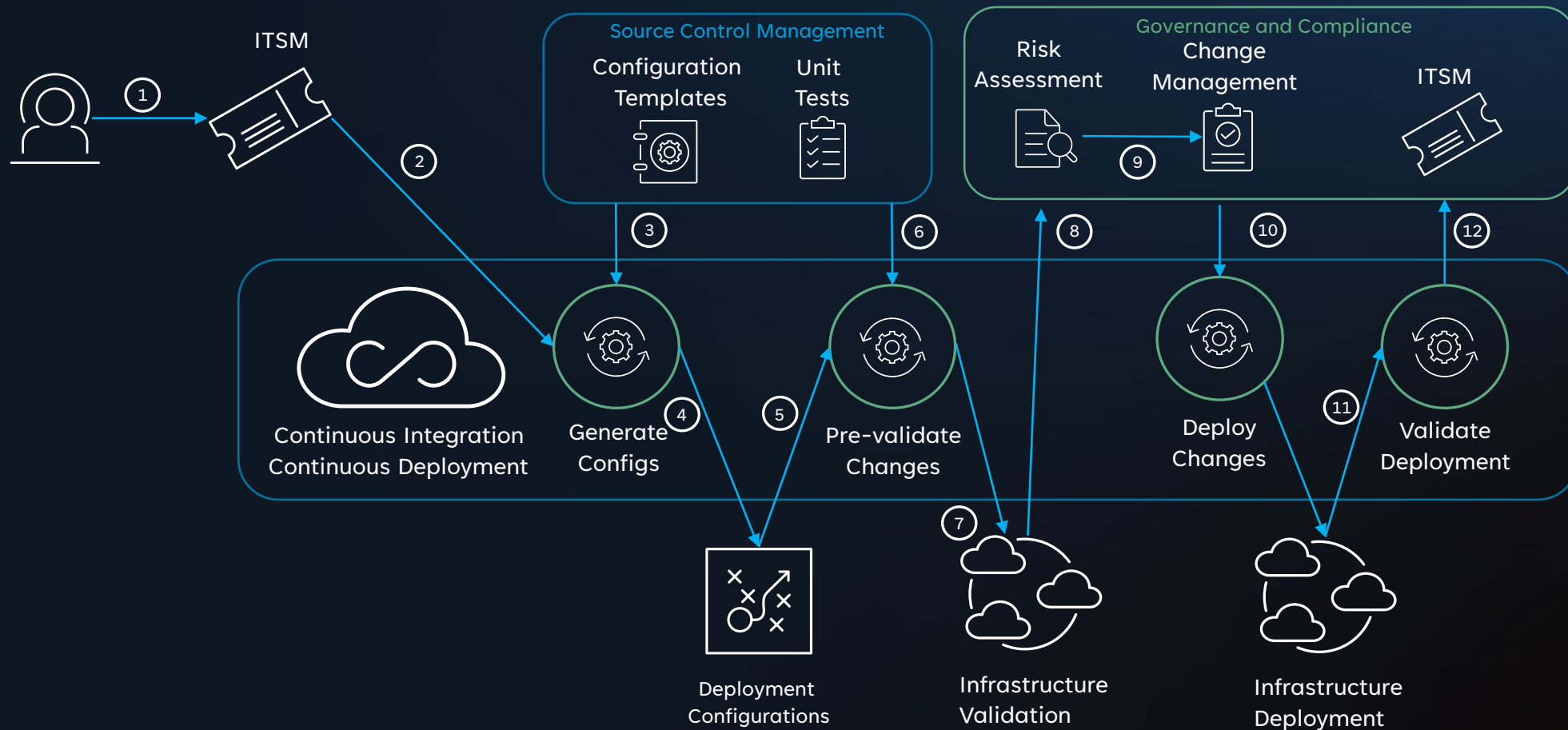for cloud and on-prem firewall changes

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Gaming Company in Las Vegas

- Customer Challenge:
  - Customer had multiple processes for IaC & Config
  - No Standardize Toolchain
  - Took ~3+ weeks for a firewall change
    - Approvals
    - Disjointed process

CI/CD - Continuous Integration Infrastructure Templating
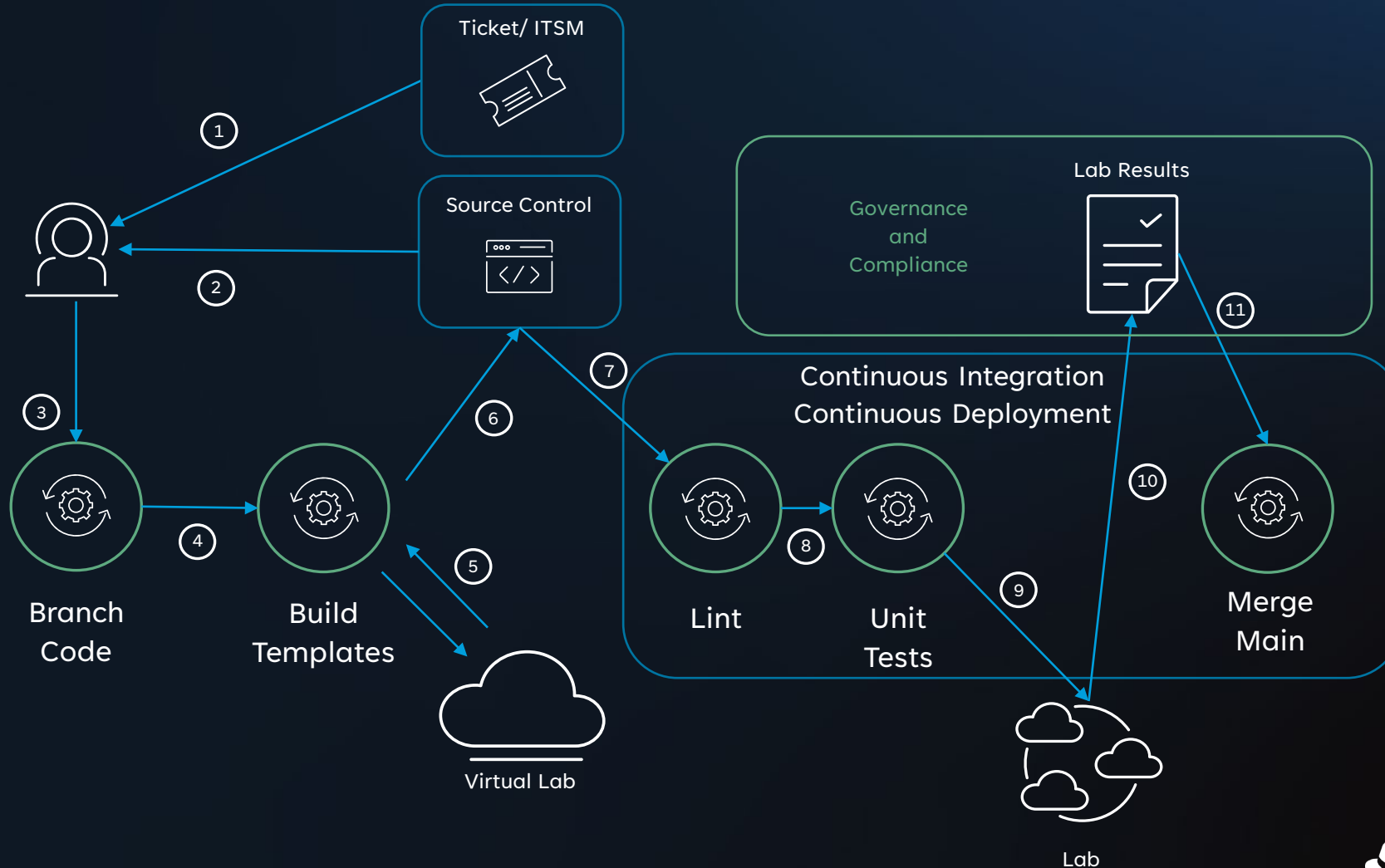
CI/CD – Continuous Integration Infrastructure Templating

Critical Success Factors

- Built a community of excellence with cross function SMEs
- Worked with security and compliance early
- Standardized the process & toolchain
- Picked a MVP use case which showed value quickly
- Automated creation -> retirement of firewall rules

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Use Case: #2

Quick deployment of AAP Ansible on-prem
And playbooks for Observability as Code

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Top 5 Swiss Bank

- Customer Challenge:
  - Changing deployment model for observability
  - ~20 days to update ~400 production machines
  - EXTENSIVE security hurdles
  - ZERO existing automation in place
  - A single 24 hr. change window

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CI/CD - Continuous Integration Observability as Code
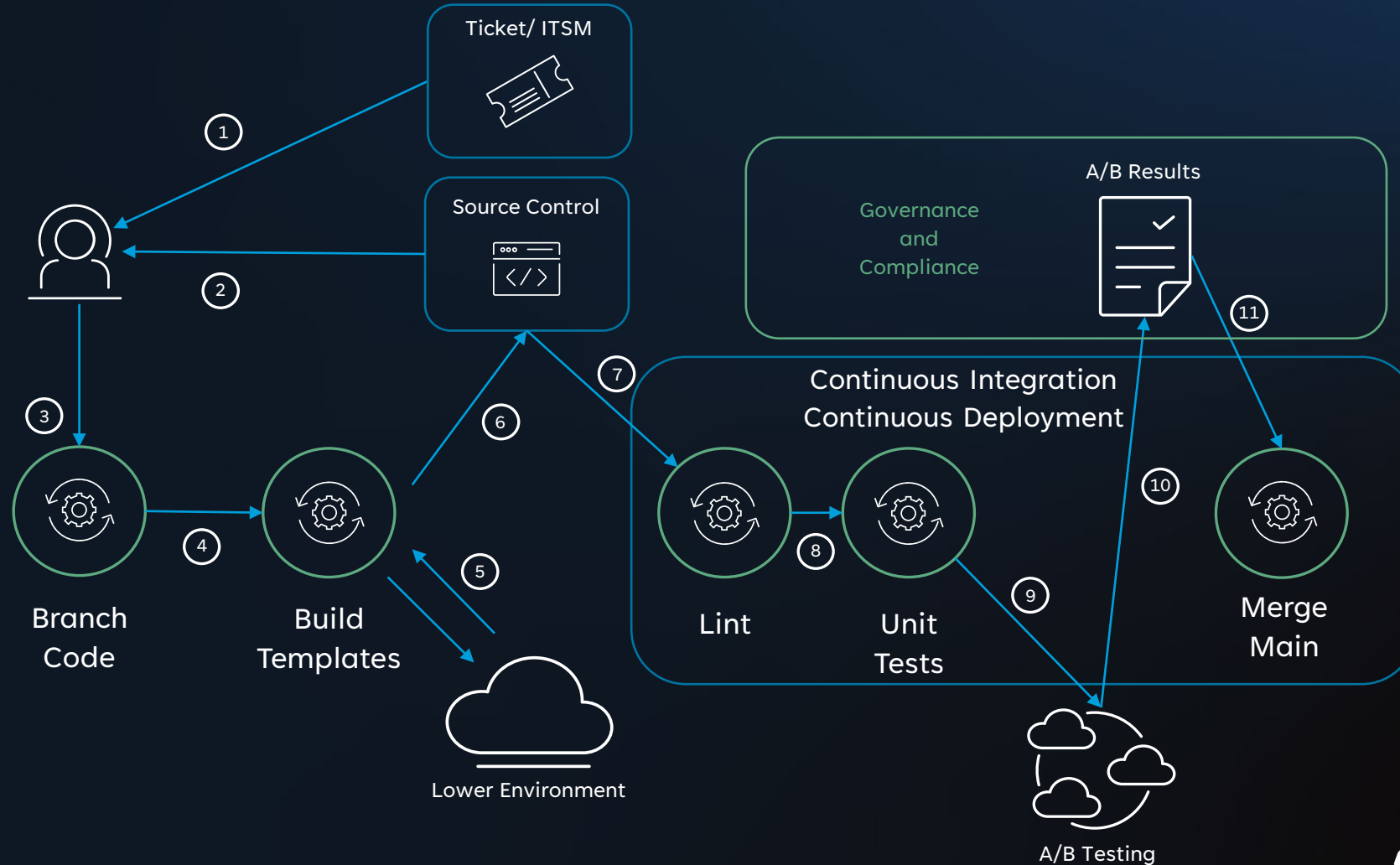
What this looks like in real life
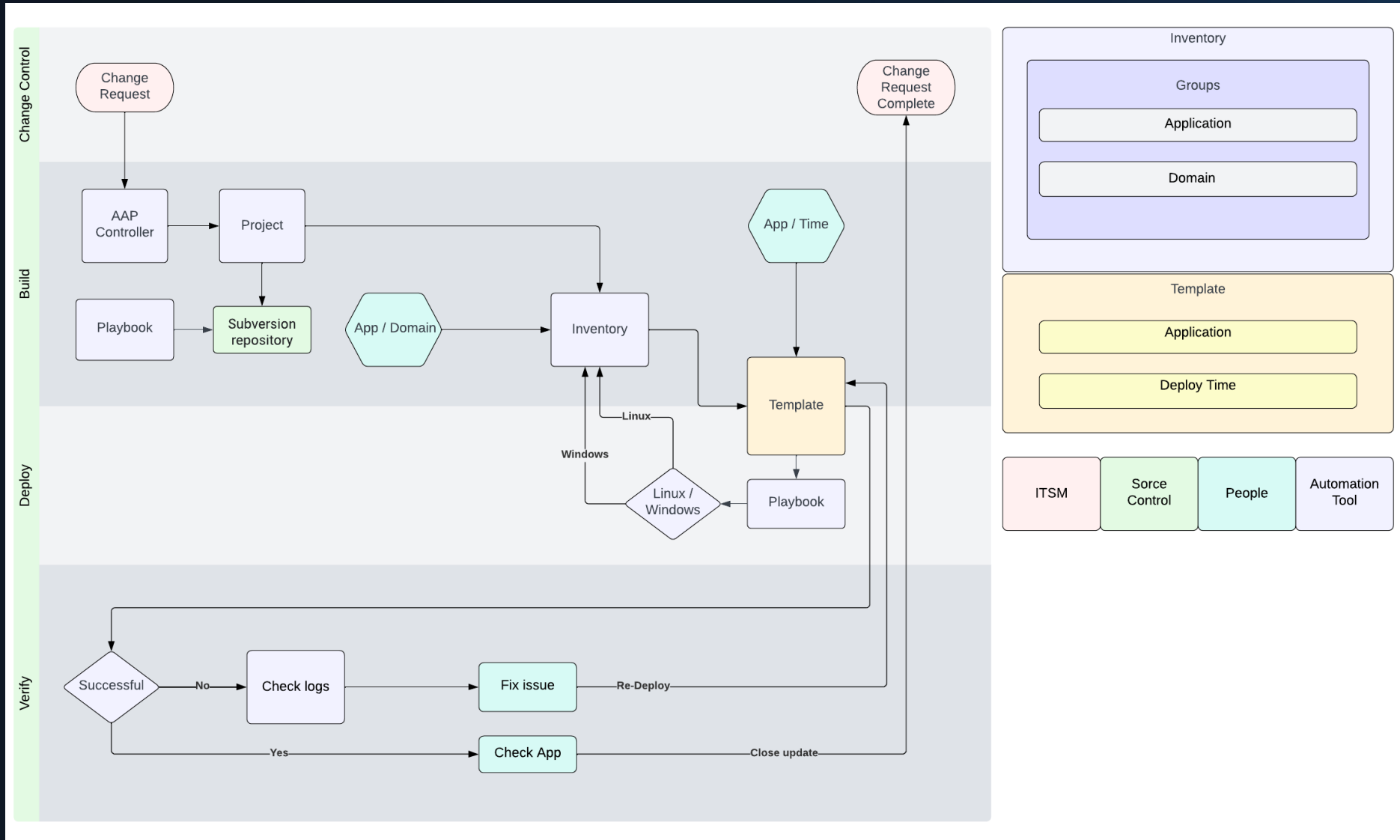
Critical Success Factors

- Quickly built a small community of cross function SMEs to implement automation
- Worked with security and compliance early
- Standardized the process

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Thank You

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